REGULATED REVENUE PRICE CAP

Regulated Revenue and Terminal Passengers 2021







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According to the applicable law, ANA, Airports of Portugal, SA, hereinafter referred to as ANA, presents this report in order to allow the monitoring of the regulated charges revenues and terminal passengers at the airports of ANA network in 2021, under the new economic regulation regime, established by Decree-Law 254/2012 of 28 November with the wording of Decree-law 108/2013 of 31 July, and by the Concession Contracts concluded between the Portuguese State and ANA.

The publication of this information will take place in ANA's electronic web page, ensuring that the Regulatory Authority, Airlines and other stakeholders can exercise their right to monitor the fulfilment of the obligations established in Annex 12 of the Concession Contract.

This document is meant to present the financial and operational information regarding the year 2021, including the description of the revenue obtained with the application of regulated charges and the number of terminal passengers ¹ registered in 2021 at the airports of ANA network.

The information presented was the subject of an examination by Deloitte & Associados, SROC S.A., under the terms of, and in compliance with, the provisions of point 10.1 of Annex 12 of the Concession Contract, and their report is attached.

The unit Regulated Revenue (RR) is equal to the quotient between the total revenue of the activities and services referred to in Appendix A of Annex 12 and the number of terminal passengers in each of the airports or group of airports identified in Annex 12 (2) of the Concession Contract (CC), i.e.

- Lisbon Group (including Lisbon, Ponta Delgada, Santa Maria, Horta, Flores, Madeira and Porto Santo Airports and the Civil Terminal of Beja)
- Porto Airport
- Faro Airport

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The revenues considered for the establishment of the RR of each Airport or group of airports arise from the regulated charges applied according to the applicable legislation (Decree-Law 254/2012) and to the Concession Contract (Annex 12):

- Traffic (articles 26 to 30 of DL 254/2012 and Appendix A of Annex 12 of the CC)
 - Landing and Take-off
 - Aircraft parking (including airbridges and GPS)
 - Hangar
 - Passenger service
 - Aerodrome opening
- Ground handling (article 32 (b) and (c) of DL 254/2012 and Appendix A of Annex 12 of the CC):
 - ٠ Passenger handling
 - **Baggage handling**
- Security Charge (Articles 48 to 56 of DL 254/2012 and Appendix A of Annex 12 of the CC)
- Service charge to PRM (Articles 57 to 64, DL 254/2012 and Appendix A of Annex 12 of the CC)
- CUPPS, CUSS and BRS charge (does not include consumables) (Appendix A of Annex 12 of the CC)

The revenues arising from flights operated by pure freight flights are excluded from the revenues used for the calculation of the RR, as established in Annex 12 (2.6) of the Concession Contract.

¹ "Terminal Passengers" are all passengers embarked or disembarked, as the case may be, including destination passengers and transfer passengers, excluding direct transit passengers, according to the definition provided for in Clause 1 of the Concession Contract.





Miscalculation adjustment 2021 – Executive summary 1.

The amounts to be considered as miscalculation adjustment according to the methodology are presented the summary table below:

2021	LISBON GROUP	PORTO	FARO
Revenue Price Cap (RPC)	13.19	8.84	9.56
Airside Retail Revenue Contribution (ARRC)	38,043,068	6,682,219	9,785,752
Actual Terminal Passengers	15,752,109	5,787,116	3,253,444
Regulated Revenue Price Cap (RRPC)	10.77	7.69	6.55
Actual Regulated Revenue	179,477,472	43,603,135	24,581,115
Actual Regulated Revenue per Terminal Passenger	11.39	7.53	7.56
		·	
Surplus (-)/Deficit (+) per Terminal Passenger	- 0.62	0.16	-1.01
ESTIMATION ERROR 2021 (1)	- 9,766,307	925,939	-3,285,978

(1) positive amounts: to be recuperated; negative amounts: to be returned





2. **Terminal Passengers 2021**

Terminal Passengers are calculated according to the listed traffic data recorded.

This data is registered in the traffic statistic reporting system "Business Intelligence", which is used at ANA and has historical data available since the year 2000.

Traffic data gathered in ANA airports derives from mandatory traffic forms (national document of ANAC) for each aircraft movement, filled in by the ground handling agents or Airlines in each of the national airports. This data is the basis for invoice procedures and traffic information.

In 2021, Terminal Passengers in Lisbon Group totalled 15,752,109 according to the following distribution in the different airports:

LISBON GROUP	2021		
Airport	Terminal Passengers		
Lisbon Airport	12,154,959		
Ponta Delgada Airport	1,249,193		
Santa Maria Airport	80,050		
Horta Airport	173,571		
Flores Airport	71,014		
Beja Civil Terminal	1,694		
Madeira Airport	1,894,722		
Porto Santo Airport	126,906		
TOTAL	15,752,109		

In 2021, at Porto Airport, 5,787,116 Terminal Passengers were registered, while at Faro Airport, up to 3,253,444 Terminal Passengers were recorded.





3. Financial Information - Revenues

The financial information presented in this document is based on the data registered in the Accounting Software of the company, the SAP R3, as a result of the invoices and release notes issued by the invoicing system, regarding the activity in 2021.

The income obtained through regulatory charges at ANA Group airports, after deducting cargo aircraft revenues, was €258,499,600. The net regulatory income obtained through regulatory charges at the Lisbon Group was €190,315,350, with terminal passengers totalling 15,752,109. The following table shows income amounts per regulatory charge, in 2021, at the Lisbon Group airports.

2021 Lisbon Group									
Regulated Charges	Lisbon	Azores	Madeira	Beja	Total				
Aerodrome opening	-	371,390	-	-	371,390				
Hangar	-	-	-	-					
Landing and Take-off	36,432,383	1,961,565	6,163,677	-	44,557,625				
Aircraft Parking	14,844,215	288,758	149,215	331,132	16,613,320				
Airbridges and GPS	13,414,465	434,478	-	-	13,848,943				
Passengers	75,955,309	5,311,731	14,034,444	8,003	95,309,487				
Passenger handling	1,601,825	151,851	158,287	-	1,911,963				
Baggage handling	1,608,442	223,848	195,278	135	2,027,703				
CUPPS, CUSS and BRS	1,324,917	117,266	206,244	-	1,648,427				
Security	11,576,135	1,379,435	1,918,144	1,600	14,875,314				
PRM handling	3,630,042	431,242	601,701	1	4,662,986				
Sub Total	160,387,733	10,671,564	23,426,990	340,871	194,827,158				
Cargo (-)	4,421,153	22,818	67,497	340	4,511,808				
Landing and Take-off	2,248,821	21,135	58,528	340	2,328,824				
Aircraft Parking	1,647,240	991	8,969		1,657,200				
GPS	525,092	692	-	-	525,784				
ACTUAL TOTAL	155,966,580	10,648,746	23,359,493	340,531	190,315,350				
2017 and 2018 estimation error adjustment	10,837,878	-	-	-	10,837,878				
ADJUSTED ACTUAL TOTAL RI	145,128,702	10,648,746	23,359 493	340,531	179,477,472				
TERMINAL PASSENGERS	12,154 959	1,573,828	2,021,628	1,694	15,752,109				
ADJUSTED ACTUAL INCOME / TERMINAL PASSENGER	11.94	6.77	11.55	201.02	11.39				





The income obtained through regulatory charges at the Porto Airport, in 2021, was €43,603,135, with terminal passengers totalling 5,787,116, and a regulated revenue of €7.53 per terminal passenger. There is no recovery of 2019 estimation errors.

2021	Porto
	Unit: Euros
Regulated Charges	
Aerodrome opening	-
Hangar	-
Landing and Take-off	10,430,548
Aircraft Parking	1,480,802
Airbridges and GPS	1,183,914
Passengers	23 233 215
Passenger handling	421,507
Baggage handling	422,308
CUPPS, CUSS and BRS	580,252
Security	5,512,818
PRM assistance	1,726,112
Sub Total	44,991,476
Cargo (-)	1,388,341
Landing and Take-off	1,191,038
Aircraft Parking	197,063
GPS	240
ACTUAL TOTAL	4,603,135
2019 estimation error adjustment	-
ADJUSTED ACTUAL TOTAL RI	43,603,135
TERMINAL PASSENGERS	5,787,116
ADJUSTED ACTUAL INCOME / TERMINAL PASSENGER	7.53

The following table shows the calculations for determining regulated revenue per terminal passenger in relation to 2021:



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The following table presents the revenue, per regulated charge in 2021, at Faro Airport.

2021	Faro
	Unit: Euros
Regulated Charges	
Aerodrome opening	11,186
Hangar	-
Landing and Take-off	5,515,357
Aircraft Parking	673,154
Airbridges and GPS	942,511
Passengers	12,443,406
Passenger handling	273,955
Baggage handling	306,266
CUPPS, CUSS and BRS	324,313
Security	3,106,883
PRM assistance	984,084
Sub Total	24,581,115
Cargo (-)	0
Landing and Take-off	0
Aircraft Parking	0
ACTUAL TOTAL	24,581,115
2019 estimation error adjustment	-
ADJUSTED ACTUAL TOTAL RI	24,581,115
TERMINAL PASSENGERS	3,253,444
ADJUSTED ACTUAL INCOME / TERMINAL PASSENGER	7.56

The income obtained through regulatory charges at the Faro Airport, in 2021, was €24,581,115€, with terminal passengers totalling 3,253,444, and a regulated revenue of €7.56 per terminal passenger.

As in Porto Airport, there is no recovery of 2019 estimation errors.





4. Calculation of the "Forecast errors adjustments"

According to Annex 12 (5) of the Concession Contract, there are two types of adjustments arising from forecast errors: a) the forecast error related to the annual passenger traffic volume with impact on the calculation of the Airside Retail Revenue Contribution (ARRC) per terminal passenger (TP) and b) the forecast error related to the traffic mix and /or the composition of the available services and activities.

Taking into account the number of terminal passengers and the actual revenues that stemmed from the application of the regulated charges, subsequent adjustments, due to forecast errors, were calculated for Lisbon Group, Porto Airport and Faro Airport, according to the following calculation formulas:

4.1 Adjustment due to Forecast error related to traffic volume

The difference between the actual number of terminal passengers registered in 2021 and the number of terminal passengers forecasted in the charges proposal determines a variation of the ARC per terminal passenger and, therefore, of the Regulated Revenue Cap authorized for 2021 (RRCap₂₀₂₁).

The adjustment amount results from the change in RRPC2021 multiplied by the number of actual terminal passengers2021:

[(ARRC 2021 /proposed TP 2021) – (ARRC 2021 /actual TP 2021)] = Δ authorized RRPC 2021

Traffic volume adjustment = Δ authorized RRPC ₂₀₂₁* actual TP ₂₀₂₁

LISBON GROUP AIRPORTS:

ARRC 2021: €38,043,068 Proposed TP 2021: 18,525,470 Actual TP 2021: 15,752,109 Authorized variation in RRPC 2021: (€38,043,068 / 18,525,470) - (€38,043,068 / 15,752,109) = €-0.37 Adjustment: €-0.37*15,752,161= €-5,828,280

PORTO AIRPORT:

ARRC 2021: €6,682,219 Proposed TP 2021: 6,915,244 Actual TP 2021: 5,787,116 Authorized variation in RRPC 2021: (€6,682,219 / 6,915,244) - (€6,682,219 / 5,787,116) = €-0.18 Adjustment: €-0.18*5,787,116= €-1,041,681





FARO AIRPORT:

ARRC 2021: €9,785,752 Proposed TP 2021: 4,569,987 Actual TP 2021: 3,253,444 Authorized variation in RRPC 2021: (€9,785,752 / 4,569,987) - (€9,785,752 / 3,253,444) = €-0.87 Adjustment: €-0.87*3,253,444= €2,830,496

4.2 Adjustment due to Forecast error related to the traffic mix and / or the composition of the available services and activities

The changes in the traffic mix and profile of demand affecting the breakdown of services and resulting in a fluctuation in regulatory income per terminal passenger result in a change to the Actual Regulatory Income obtained in 2021 (actual RI2021) compared to the authorized RRPC2021

Adjustment = (Authorized RRCap2021 – Actual RR 2021 Adjusted 2) * Actual PT 2021

LISBON GROUP AIRPORTS:

Authorized RRPC 2021: €11.14 Estimation error 2017 and 2018: €10,837,878 Actual RI 2021 : €12.08 Actual TP 2021: 15,752,109 Actual RI 2021 adjusted: (Total RI2021 – Estimation error2018 and 2017)/Actual TP 2021= (€190,315,350 - €10,837,878)/15,752,109= €11.39 Authorized 2021 RRPC - Actual2021 RI Adjusted = €11.14 - €11.39=€-0.25 Adjustment: €- 0.25*15,752,109= €-3,938,027

PORTO AIRPORT:

Authorized RRPC 2021: €7.87

Estimation error 2019: €0

Actual RI 2021 : €7.53

Actual TP 2021: 5,787,116

Actual RI 2021 adjusted: (Total RI2021 – Estimation error2019)/Actual TP 2021= (€43,603,135-0)/5,787,116= €7.53

Authorized 2021 RRPC - Actual2021 RI Adjusted = €7.87 - €7.53=€-0.34

Adjustment: €- 0.34*5,787,116= €-1,967,619

² Actual RR₂₀₂₀ deducted of the 2017 and 2017 Miscalculation Adjustments

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FARO AIRPORT:

Authorized RRPC 2021: €7.42 Estimation error 2019: €0 Actual RI 2021 : €7.56 Actual TP 2021: 3,253,444 Actual RI 2021 adjusted: (Total RI2021 – Estimation error2019)/Actual TP 2021= (€24,581,115-0)/3,253,444= €7.56 Authorized 2021 RRPC - Actual2021 RI Adjusted = €7.42 - €7.56=€-0.14 Adjustment: €- 0.14*3,253,444= €-455,482

In total, the adjustments due to forecast errors regarding the year 2021 have been the following:

Lisbon Group Airports: € -9,766,307

Porto Airport: € 925,939

Faro Airport: € 3,285,978

The negative deviations calculated for Lisbon Group and Faro airports have as a consequence an excess of revenue charged, which will be returned to the clients by the end of June 2022, in the same proportion as the revenues from regulated activities obtained in 2021 in each of those airports, as established in line a) of point 5.1 of Annex 12 of the Concession Contract.

The positive deviation at the Porto Airport results in a deficit in revenue charged and can be recovered two years later, i.e. 2023, pursuant to Annex 12, point 5.1 (b) of the Concession Contract, through a corresponding adjustment to the Regulated Revenue Price Cap (RRPC2023).

ANA, 23 June 2022

Francisco Pita **Executive Committee Member**

Thierry Ligonnière Chairman of the Executive Committee







ANNEX I – 2021 REGULATED REVENUE PER TRIMESTER

ITEMS	1ST Q	uarter	2SD Ç	uarter	3RD Q	uarter	4TH Quarter	TOTAL
2021' Regulated Revenue	including 2017 a	and 2018	miscalcula	tion adj	ustment in	Lisbon	Group	
Faro Airport		143,02		810,34		330,26		
Air Bridges and GPS		669,21		968,01		862,28		510,58
Aircraft Parking		000,22		964,35		029,89	-	53,87
Airport Opening		731,92		689,58		919,44	-	85,73
Baggage Handling		244,92		949,44		106,56		266,04
BRS		457,89		068,10		511,13		97,87
CUPPS and CUSS		594,96		286,49		601,00	-	815,76
Landing / Take Off		352,46		588,15		432,72	-	
Passenger Handling		219,40		965,84		452,26	-	955,00
Passenger Service		191 , 36		725,00		536,00		'
PRM Charge		750,20	147	918,98		322,36	•	83,68
Security Charge	59	930,48	466	686,40	1 425	556 , 62	1 154 709,34 3 106 8	82,84
Funchal Airport	1 671	222,45	3 561	225,78	8 868	949,74	7 840 377,11 21 941 7	75,08
Aircraft Parking	46	995 , 52	46	426,38	23	928,19	21 535,80 138 8	85,89
Baggage Handling	13	839,84	26	544,60	76	664,88	61 092,72 178 1	42,04
BRS	2	568,62	2	778,73	6	994,36	6 683,03 19 0	24,74
CUPPS and CUSS	11	911,77	28	035,56	73	031,98	62 609,42 175 5	88,73
Landing / Take Off	491	632,98	1 021	839,55	2 121	303,43	2 043 516,15 5 678 2	92,11
Passenger Handling	14	779,02	25	131,88	58	915,66	49 539,88 148 3	866,44
Passenger Service	940	037,83	2 032	073,06	5 521	391,04	4 745 774,11 13 239 2	76,04
PRM Charge	28	113,75	91	570,90	238	906,46	205 699,26 564 2	90,37
Security Charge	121	343,12	286	825,12	747	813,74	643 926,74 1 799 9	08,72
João Paulo II Airport	862	044,16	1 616	621,59	3 436	863,86	2 402 979,45 8 318 5	09,06
Air Bridges and GPS	76	043,10	96	284,30	146	528,20	114 928,80 433 7	84,40
Aircraft Parking	69	862,86	67	189,50	69	790,18	71 779,40 278 6	521,94
Airport Opening	2	012,49	4	695 , 81	12	745,77	6 708,30 26 1	.62,37
Baggage Handling		184 , 91		848,23	81	982,38	-	199,69
CUPPS and CUSS	_	766,95		154,88		589,93		266,45
Landing / Take Off		228,76		072,24		339,14		
Passenger Handling		553,80		801,83		376,90	-	800,85
Passenger Service		148,75		054,54		420,42	-	
PRM Charge		247,40		503,00		804,52	-	805,32
Security Charge		995,14		017,26		286,42		
sccurrey charge	02	,⊥4	200	011,20	4/3	200,42	JZU UUJ,UU I UOJ J	01,02





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ITEMS	1ST Ç)uarter	2SD	Quarter	3RD Q	uarter	4TH Quarter	TOTAL
2021' Regulated Revenue	including 2017	and 2018	miscalcula	tion adi	ustmont in	Lisbon	Group	
2021 Regulated Revenue	including 2017	2010	miscalcula		usument in	LISDON	Group	
Lisbon Airport	13 421	156,78	25 706	129,06	55 539	840,71	61 299 453,14	155 966 579,69
Air Bridges and GPS	1 526	169,04	2 731	869,47	4 133	126,41	4 498 208,07	12 889 372,99
Aircraft Parking	2 723	121,47	3 358	419,19	3 691	682,18	3 423 752,09	13 196 974,93
Baggage Handling	210	272,52	297	767,12	543	200,50	550 584,83	1 601 824,97
BRS	23	584,60	40	402,33	99	751 , 95	79 071 , 76	242 810,64
CUPPS and CUSS	72	539,51	196	047,80	416	970,62	396 547 , 79	1 082 105,72
Landing / Take Off	2 933	868,47	6 251	588,39	11 998	150,03	12 999 955 , 30	34 183 562,19
Passenger Handling	139	728,00	238	535,13	616	236,15	613 942,61	1 608 441,89
Passenger Service	4 880	177,60	10 424	148,05	28 309	588,91	32 341 394,61	75 955 309 , 17
PRM Charge	171	172,35	524	156,06	1 387	485,60	1 547 227,98	3 630 041,99
Security Charge	740	523,22	1 643	195,52	4 343	648,36	4 848 768,10	11 576 135,20
Porto Airport	3 793	728,22	7 045	084,96	16 710	496,83	16 053 824,84	43 603 134,85
Air Bridges and GPS		668 , 37	244	167 , 28		515,82	368 322,70	1 183 674,17
Aircraft Parking		974,54		781,74		433,92	352 549,12	1 283 739,32
Baggage Handling		412,70		168,38		881,70	144 844,76	422 307,54
BRS		871,56		173,08		, 774,81	14 587,70	41 407,15
CUPPS and CUSS	37	174,27	81	741,61	213	826,96	206 101,71	538 844,55
Landing / Take Off	820	573,32	1 732	433,85	3 512	691,18	3 173 811,98	9 239 510,33
Passenger Handling	62	172,20	72	394,64	127	415,62	159 524,19	421 506,65
Passenger Service	1 922	993,68	3 456	515,92	9 003	929,34	8 849 775,62	23 233 214,56
PRM Charge	87	944,40	266	650,84	697	685 , 38	673 831,50	1 726 112,12
Security Charge	379	943,18	837	057 , 62	2 185	342,10	2 110 475,56	5 512 818,46
Remaining Airports	441	461,00	854	298,30	1 905	282,96	887 444,18	4 088 486,44
Aircraft Parking		030,46		175,64		107,02	82 984,05	341 297,17
Hangar		0,00		0,00		0,00	0,00	0,00
Airport Opening	57	682,31	94	730,05	131	007,51	61 807,87	345 227,74
Baggage Handling	4	625,11		408,42	29	840,17	14 745,77	60 619,47
CUPPS and CUSS		390,92	2	084,27	6	669 , 77	2 486,09	11 631,05
Landing / Take Off	94	742,47		105,70		583,34	166 370,26	848 801,77
Passenger Handling	9	564,16	11	213,34	16	085,23	12 108,35	48 971,08
Passenger Service	132	994,97	358	652,52	974	849,85	419 623,34	1 886 120,68
PRM Charge	6	592,50	26	017,68	66	495,01	30 743,31	129 848,50
Security Charge	28	838,10	81	910,68	208	645,06	96 575,14	415 968,98
Total	20 885	755,63	42 952	170,03	98 069	764,36	96 591 910,29	258 499 600,31



